

# *Your Company Name Here*

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**Main Office:**

Phone: xxx-xxx-xxxx

Fax: xxx-xxx-xxxx

**Estimating Dept.:**

Phone: (330) 633-3889

Fax: (330) 633-7313

## **DATA/COM PROPOSAL**

**Date:** 9-4-14

**Project:** Tel/Data Job

Proposal includes all labor, material and equipment as per the tele/data plans and scope. Drawings are by Architects and plans dated 6-15-2014.

**Inclusions:**

Racks and vertical wire management. AV rack and associated vertical wire management by others.

Voice/Data cabling, jacks and plates.

Fiber optic cabling and terminations.

Additional wire slack at each device as shown on the plans.

Cable testing and labeling.

Sales tax.

**Exclusions:**

Liability for errors or omissions in designs by others, nor inadequacies of materials and equipment specified or supplied by others.

Bonding and/or special insurance requirements. All these are to be covered by GC.

Roof penetrations. All to be performed by a bonded roofing contractor.

Independent electrical testing if required.

Back boxes and conduit pathways. To be provided by others.

Utility charges or fees.

Saw cutting and patching.

Cable tray and "J" Hooks by others.

All grounding of trays and racks by electrical contractor.

Demolition.

Overtime.

Dumpster.

**Base Bid**.....\$00.00

Respectfully submitted,  
Your Company Name Here

**Tel/Data Job - Your Company Name Here**  
**Totals (Summary) - Bid Summary: Default**

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<b>Material</b>	
Non-Quoted	\$24,563.50
Quotes	0.02
Sales Tax (8.25%)	2,026.49
<b>Total Material</b>	<b>\$26,590.01</b>
<b>Labor</b>	
Direct (1,086.32 hours @ \$26.00)	\$28,244.32
Non-Productive Labor	0.00
<b>Total Labor</b>	<b>\$28,244.32</b>
Direct Job Expenses	\$2,038.00
Tools and Miscellaneous Materials	0.00
Subcontracts	0.00
<b>Job Subtotal (Prime Cost)</b>	<b>\$56,872.33</b>
<b>Overhead</b>	
Non Quoted Material (0.000 %)	\$0.00
Quoted Material (0.000 %)	\$0.00
Direct Labor (\$11.00 per hour)	\$11,949.52
Non Productive Labor (\$0.00 per hour)	\$0.00
Job Expenses (0.000 %)	\$0.00
Tools and Misc. Materials (0.000 %)	\$0.00
Subcontracts (0.000 %)	\$0.00
Overhead (21.01%)	11,949.52
Profit (3.00%)	2,064.66
<b>Job Total</b>	<b>\$70,886.51</b>
<b>Actual Bid Price</b>	<b>\$70,886.51</b>
<b>Material to Direct Labor ratio: 0.48</b>	
Prime Cost per square foot	\$0.00
Job Total per square foot	\$0.00
Actual Bid Price per square ft	\$0.00
Labor cost per square foot	\$0.00
Labor hours per square foot	0.00
Gross Profit %	19.77
Gross Profit \$	\$14,014.18
Net Profit %	2.91

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Tel/Data Job - Your Company Name Here  
Totals (Detailed) - Bid Summary: Default

Job Number	1300703032
Bid Date	9/4/2014
Bid Time	9:44:00 AM
Square Footage	0

**Material Totals**

Division	Total	Factor	Extended
07 Misc	\$740.05	0.00 %	\$740.05
10 Voice/Data/Video	23,823.45	0.00 %	23,823.45
<b>Total</b>	<b>\$24,563.50</b>		<b>\$24,563.50</b>

**Quoted Material**

T0001 - DS 3 Coaxial Cable	650.00	\$0.00	\$0.00
T0002 - 12 FIBER 62.5 MM TB OFNR DISTRIBUTION	150.00	0.00	0.00
Added Lump Sum			0.01
17 - Cable (Supplier #1)			\$0.01
1235992 - 1G 2 Module Faceplate	68.00	\$0.00	\$0.00
1235993 - 1G 4 Module Faceplate	15.00	0.00	0.00
1235997 - 1G 1 Module Faceplate	198.00	0.00	0.00
1236083 - Cat 5E Jack	394.00	0.00	0.00
1236388 - 175" 12 Port Rack Mnt Panel	2.00	0.00	0.00
1236479 - 24 Port Snap-In Faceplate Patch Panel	2.00	0.00	0.00
1236480 - 48 Port Snap-In Faceplate Patch Panel	18.00	0.00	0.00
1236482 - 19" Slf-Supporting Alum. Relay Rack	3.00	0.00	0.00
1236511 - 2" Wide Vertical Wire Mgmt Bracket	3.00	0.00	0.00
1236512 - Center Wire Mgmt Bracket	1.00	0.00	0.00
1236513 - Horizontal Cable Mgmt Panel	32.00	0.00	0.00
T0003 - Server Cabinet 87"x27.5"x42"D	2.00	0.00	0.00
Added Lump Sum			0.01
22 - Pull Box (Supplier #1)			\$0.01
<b>Total</b>			<b>\$0.02</b>

**Sales Tax (8.25%)** **\$2,026.49**

**Total Material** **\$26,590.01**

**Labor Hours**

Division	Total	Factor	Extended
07 Misc	63.41	0.00 %	63.41
10 Voice/Data/Video	1,022.91	0.00 %	1,022.91
<b>Total</b>	<b>1,086.32</b>		<b>1,086.32</b>

**Labor Rates**

**Tel/Data Job - Your Company Name Here**  
**Totals (Detailed) - Bid Summary: Default**

<u>Category</u>	<u>% of Total</u>	<u>Hours</u>	<u>Base Rate</u>	<u>Burden \$</u>	<u>Burden %</u>	<u>Extended</u>
Journeyman	100.000	1,086.320	\$26.00	0.00	0.000	\$28,244.32
<b>Total</b>	100.000	1,086.320	x \$26.00 (average of labor rate w/burden) =			<b>\$28,244.32</b>

**Non-Productive Labor**

<u>Description</u>	<u>Hours</u>	<u>Rate</u>	<u>Factor</u>	<u>Extended</u>
<b>Total</b>				<b>\$0.00</b>
<b>Total Labor</b>				<b>\$28,244.32</b>

**Direct Job Expenses**

<u>Description</u>	<u>Total</u>
Estimating	\$538.00
Misc.	1,500.00
<b>Total</b>	<b>\$2,038.00</b>

Job Subtotal (Prime Cost) **\$56,872.33**

**Overhead**

Non Quoted Material (0.000 %)	\$0.00
Quoted Material (0.000 %)	\$0.00
Direct Labor (\$11.00 per hour)	\$11,949.52
Non Productive Labor (\$0.00 per hour)	\$0.00
Job Expenses (0.000 %)	\$0.00
Tools and Misc. Materials (0.000 %)	\$0.00
Subcontracts (0.000 %)	\$0.00

Overhead (21.01%) **11,949.52**

Profit (3.00%) **2,064.66**

Job Total **\$70,886.51**

Actual Bid Price **\$70,886.51**

Material to Direct Labor ratio: 0.48	
Prime Cost per square foot	<b>\$0.00</b>
Job Total per square foot	<b>\$0.00</b>
Actual Bid Price per square ft	<b>\$0.00</b>
Labor cost per square foot	<b>\$0.00</b>
Labor hours per square foot	<b>0.00</b>
Gross Profit %	<b>19.77</b>
Gross Profit \$	<b>\$14,014.18</b>
Net Profit %	<b>2.91</b>

Tel/Data Job - Your Company Name Here

Job Number: 1300703032

Extension By Phase

Item #	Description	Quantity	Price	U	Ext Price	Labor Hr	U	Ext Lab Hr
--- 07 Misc ---								
1235643	Plenum Cat 6 23 Gauge 4-Pair Cable	2,500	296.02	M	740.05	8.85	M	22.13
T0001	DS 3 Coaxial Cable	650	QUOTE	17	0.00	3.50	M	2.28
T0002	12 FIBER 62.5 MM TB OFNR DISTRIBUTION	150	QUOTE	17	0.00	0.18	E	27.00
T0003	Server Cabinet 87"x27.5"x42"D	2	QUOTE	22	0.00	6.00	E	12.00
--- 07 Misc Total ---					740.05			63.41
--- 10 Voice/Data/Video ---								
1235641	Plenum Cat 5 24gauge 4pair	105,000	226.89	M	23,823.45	8.85	M	929.25
1235992	1G 2 Module Faceplate	68	QUOTE	22	0.00	0.14	E	9.52
1235993	1G 4 Module Faceplate	15	QUOTE	22	0.00	0.14	E	2.10
1235997	1G 1 Module Faceplate	198	QUOTE	22	0.00	0.07	E	13.86
1236083	Cat 5E Jack	394	QUOTE	22	0.00	0.11	E	43.34
1236388	175" 12 Port Rack Mnt Panel	2	QUOTE	22	0.00	2.87	E	5.74
1236479	24 Port Snap-In Faceplate Patch Panel	2	QUOTE	22	0.00	0.17	E	0.34
1236480	48 Port Snap-In Faceplate Patch Panel	18	QUOTE	22	0.00	0.23	E	4.14
1236482	19" Slf-Supporting Alum. Relay Rack	3	QUOTE	22	0.00	2.30	E	6.90
1236511	2" Wide Vertical Wire Mgmt Bracket	3	QUOTE	22	0.00	0.09	E	0.27
1236512	Center Wire Mgmt Bracket	1	QUOTE	22	0.00	0.09	E	0.09
1236513	Horizontal Cable Mgmt Panel	32	QUOTE	22	0.00	0.23	E	7.36
--- 10 Voice/Data/Video Total ---					23,823.45			1,022.91
Job Total					24,563.50			1,086.32

\* Target, Labor column 2